

MARKETING
CAPABILITIES
FOR CONTRACT
GLAZIERS,
FULL-SERVICE
GLASS COMPANIES,
FABRICATORS,
FENESTRATION
MANUFACTURERS
AND SUPPLIERS



Photo courtesy of Lane Raposo, Custom Metal Contracting.



GLASS IS YOUR PASSION, AND YOU'RE READY TO GROW.

That's why the National Glass Association exists: to showcase what you do best and connect you with future and current customers. Whether you help residential or commercial clients — and whether you're full-service or specialize in glazing, fabrication, manufacturing or supply — you'll find a highly engaged audience here.

NGA links you to top prospects with industry-leading events, publications, digital marketing, sponsored content, podcasting and more. Your quality and capabilities are promoted on highly targeted platforms all designed to meet your goals and build your business.

WHO IS NGA?

The National Glass Association is a membership organization that supports the initiatives of the glazing and glassbuilding products industry through advocacy, technical papers, committee work, education and workforce development.



WHO YOU'LL REACH

From full-service glass shops to multi-national companies, NGA is the go-to source of industry information. Your customers — and your customers' customers — turn to NGA for resources, education, events and advocacy.

Access the entire architectural glass and glazing industry supply chain, including:



And, if you're also looking to engage the residential window and door industry, you'll reach:



1550 Alberni Street in Vancouver, British Columbia, winner of the 2023 Glass Magazine Award for Project of the Year and Best Feat of Engineering, Photo by Graham Handford, courtesy of Glass 3 Enterprises and Kuraray.

NGA NATIONAL GLASS ASSOCIATION AND GANA

MARKETING SOLUTIONS BY NGA

Your non-commissioned NGA sales and marketing consultant will create a custom plan that best fits your marketing and customer engagment goals. These are all the ways NGA offers to connect you to your customers.

GLASS MAGAZINE

Print Ads

Annual Sourcebook

Suppliers Guide

Sponsored Content Options

Print Ad Studies

GlassMagazine.com Ads + Sponsored Articles

Glass Magazine Weekly Newsletter Ads

GlassCast Podcast Sponsorships

Comprehensive Multichannel Marketing

WINDOW + DOOR MAGAZINE

Print Ads

Annual Buying Guide

Sponsored Content Options

Print Ad Studies

WindowandDoor.com Ads + Sponsored Articles

Window + Door Weekly Newsletter Ads

WindowCast Podcast Sponsorships

Comprehensive Multichannel Marketing

INDUSTRY EVENTS

GlassBuild America: The Glass, Window & Door Expo

Exhibit Space

Sponsorships and Custom Activations

GlassBuildAmerica.com Ads

GlassBuild Daily & Weekly Newsletter Ads

GlassBuild Show Catalog (Print Ads + Online Directories)

Glazing Executives Forum (GEF)

Building Envelope Contractors (BEC) Conference

Blueprint for Collaboration

NGA Glass Conferences

Glass Processing Automation Days (GPAD)

To explore additional options, connect with:



Chris Hodges
chodges@glass.org
703-442-4890 x131
Representing Central U.S.; International



Holly Robinson hrobinson@glass.org 703-988-3164 Representing Western U.S.



Tristan Scoffieldtscoffield@glass.org
703-442-4890 x194
Representing Eastern U.S.; Canada



WINDOW+ DOOR













REACH THE ENTIRE GLASS AND GLAZING INDUSTRY



COMPREHENSIVE ENGAGEMENT

GLASS MAGAZINE BRAND PACKAGE

PRINT | WEB | EMAIL | AUDIC

Expand your reach and elevate your brand with NGA's Glass Magazine. This highly respected resource puts your company in front of industry decision-makers who are actively advancing their businesses. Engage with key prospects through eight annual print publications, weekly newsletters and GlassMagazine.com.



GLASS MAGAZINE READERSHIP AVERAGE/ISSUE

56,210



GLASSMAGAZINE.COM AVERAGE MONTHLY USERS

40,308



GLASS WEEKLY ENEWSLETTER SUBSCRIBERS

9,146



TOTAL SOCIAL MEDIA FOLLOWERS/REACH

10,487



GLASS MAGAZINE PRINT ADS

Build your presence and foster trust with Glass Magazine's print ads. Capture the attention of 56K+ industry professionals including glass architects, glaziers and fabricators. With options ranging from third-page to two-page spreads, as well as premium placements, you can choose how frequently you want to make an impact — whether once, three times, six times or eight times a year. Enhance your visibility further with high-impact inserts.



IMPACT 80%

of GM readers make a brand-ad connection, like the ads they see, have a more favorable opinion of advertisers and/or are newly aware of advertisers (BAXTER, 2024)

ACTION 71%

say after seeing a GM ad, they've taken a buying behavior (saving an ad, visiting a website, trying a service, making a purchase, etc.) (BAXTER, 2024)

GLASS MAGAZINE AUDIENCE MAKEUP









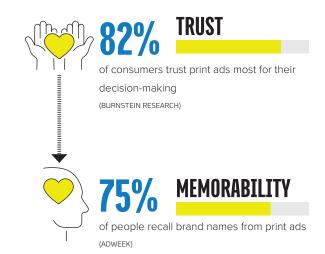




PRINT AD INVESTMENT:

GLASS MAGAZINE	1 X	3X	6X	8X
Two-page spread	7,880	7,675	7,345	7,165
Half-page spread	4,850	4,735	4,515	4,460
Full page	4,220	4,115	3,955	3,850
Two-thirds page	3,545	3,450	3,310	3,200
Half page island	3,410	3,315	3,175	3,075
Half page horiz or vert	3,215	3,120	2,985	2,895
Third page	3,010	2,925	2,800	2,720
PREMIUM POSITIONS	1X	3X	6X	8X
Back cover	5,350	5,230	5,065	5,025
Inside front cover	5,145	5,040	4,925	4,830
Inside back cover	4,685	4,585	4,460	4,360
Guaranteed page	4,525	4,465	4,260	4,145
Consecutive-page placement	add'l 15%			
INSERTS	1X	2X	3X OR MORE	
Cover Tip	4,710	4,250	3,805	
Bind-in (per every two pages)	2,285	2,165	2,080	



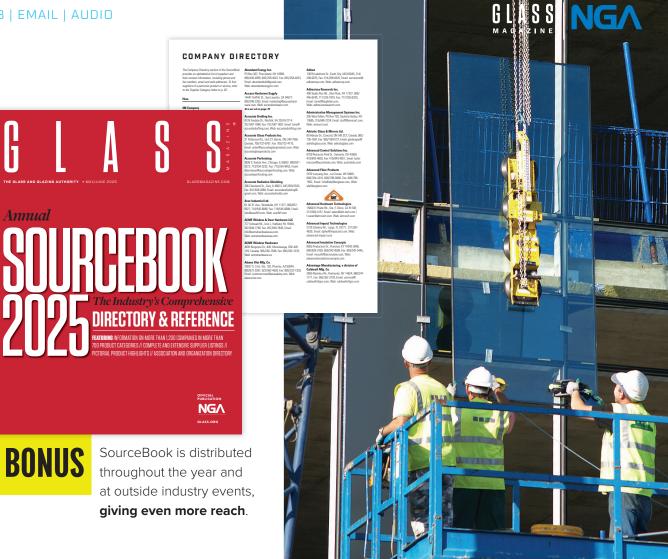


	JAN/FEB	MARCH	APRIL	MAY/JUNE	JULY/AUG	SEPTEMBER	OCTOBER	NOV/DEC
EDITORIAL Calendar:	The Annual Glass & Metals Forecast + World of Glass	The Architects' Issue + Emerging Technologies	The Annual Top Fabricators Report + Decorative and Interior Glass	The Annual SourceBook list of industry suppliers	Annual Top 50 Glaziers + Protective Glazing + Safety	Innovation Issue, with Glass Magazine Awards + Equipment and Software Trends	GlassBuild America Issue + State of the Industry	Trends in Metal Systems + Glass Handling and Transportation

SOURCEBOOK

Gain more visibility and extend your reach with the May/June SourceBook, the industry's go-to directory and reference guide for glass and glazing. Stand out in this curated collection of product category listings, a company directory and a supplier directory.

INVESTMENT	
Full-Page Ad Package	4,995
Half-Page Ad Package	2,815
Third-Page Ad Package	2,555
Enhanced Listing Package	800



SUPPLIERS GUIDE

Reach the powerful audience of Glass Magazine in the leading monthly directory of industry suppliers. Your listing or display ad appears in this print-only, yellow-highlighted section in up to eight issues of the magazine, building your brand and memorability.

LISTINGS	
CATEGORIES LISTED	INVESTMENT
1	430
2	580
3	730
4	880
5	1,030
6-10	1,430
11-15	1,730
16-20	2,030
21-25	2,330
26-30	2,630

DISPLAY ADS				
AD TYPE	3X /ISSUE	6X /ISSUE	8X /ISSUE	
Standard ad (1.575" x 2.25")				
Color	420	395	370	
B&W	285	265	245	
Ex	panded ad	(1.575" x 4	4.5")	
Color	600	570	540	
B&W	400	380	360	

Logo-enhanced listings:

305/1st category; 50/each additional category (10 max)

Bold-faced listings:

185/1st category; 35/each additional category



GLASS* NGA ZINE

SPONSORED CONTENT OPTIONS

Establish your voice as an industry leader and reach highly engaged future customers through customized sponsored content. Leverage the audience of Glass Magazine with a sponsored story that resonates with 56K+ readers — and draws more eyes on the magazine's social media channels.

INVESTMENT	1 X	3X	6X	8X
Q&A	9,200	-	-	-
Product Solution	4,850	4,735	4,545	4,430
Great Glazing	4,850	4,735	4,545	4,430

AT THE FOREFRONT OF Transformative solutions



11 Q+As: Two-page spreads position your company as an industry authority (your expert is interviewed by the magazine's editorial team)

12 Product Solution: Your product or service highlighted in a one-page spotlight

13 Great Glazing: Full-page feature on one of your recent projects

03

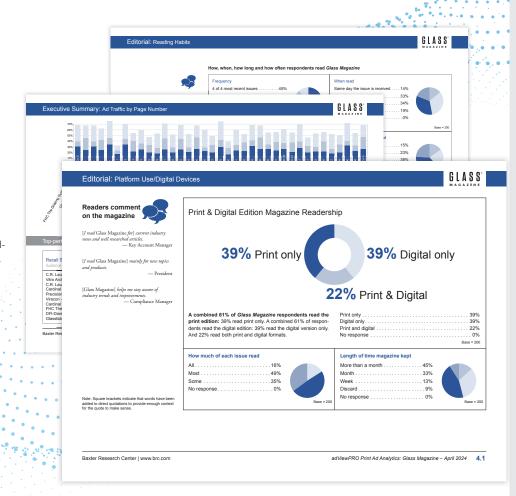


GREAT GLAZING: P.S. 046 ADDITION, THE ALLEY POND SCHOOL

GLASS MAGAZINE PRINT AD STUDIES

See exactly how your print ads are performing with deep analysis from Baxter Research Center, an independent thirdparty research firm with 30+ years of experience. Plus, hear readers' feedback in their own words and receive contact information from qualified leads.

FREE with ad buy in the April or October issues

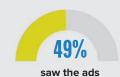


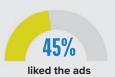


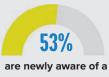
DEEP INSIGHTS ON:

- + Ad readership
- + Audience reach
- + Ad effectiveness
- + Ad influence
- + Purchasing behavior

THE MOST RECENT STUDY FOUND:





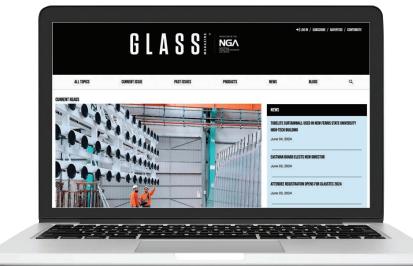


brand due to ads

GLASSMAGAZINE.COM ADS + SPONSORED ARTICLES

Boost your online presence with ads on GlassMagazine.com. Choose from eye-catching display ads or supply sponsored content to reach a targeted audience.

PAGEVIEWS:



INVESTMENT	1X	3X	6X	9X	12X	
Billboard 1	2,730	2,575	2,320	2,085	1,880	
Billboard 2	2,445	2,190	1,985	1,785	1,545	
Square 1	1,025	920	830	745	670	
Square 2	975	875	790	710	620	
Sponsored Articles	1,800	1,545/story	-	-	-	





BILLBOARDS

Top-position ads on both home page and interior pages







SPONSORED CONTENT

Your supplied article or blog featured on the website and home page, plus Glass Magazine's weekly newsletter and on social media

GLASS MAGAZINE WEEKLY NEWSLETTER ADS

Grow your brand in Glass Magazine's weekly newsletter. Pick from standout billboard ads or engaging square ads (up to 3 in each email) — or a detailed product spotlight to reach a highly targeted audience. Benefit from a high open rate and direct engagement with industry leaders.

INVESTMENT	PER WEEK
Billboard 1	1130
Billboard 2	1025
Billboard 3	850
Square 1	850
Square 2 & 3	820
Product Spotlight*	955

*Includes a headline, 150 words of text, and a color image, strategically placed with a direct link to your website



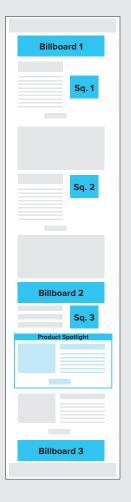
AUDIENCE MAKEUP





Average open rate. More than double the industry average open rate of 22.5% (SEPT 2023-AUG 2024)



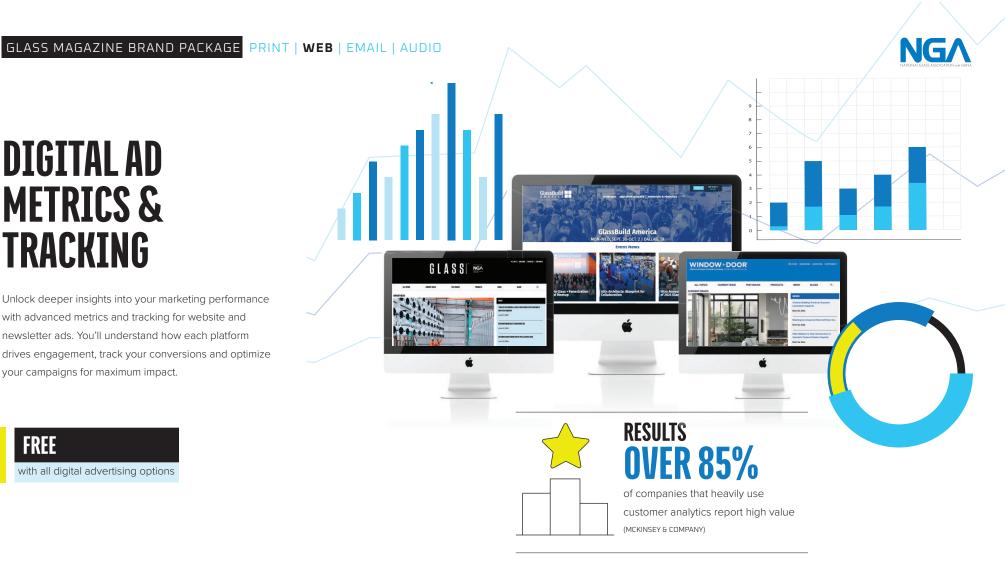


DIGITAL AD

METRICS & **TRACKING**

Unlock deeper insights into your marketing performance with advanced metrics and tracking for website and newsletter ads. You'll understand how each platform drives engagement, track your conversions and optimize your campaigns for maximum impact.

FREE with all digital advertising options



NGA

NEW! PODCAST SPONSORSHIPS

Reach thousands of engaged listeners on the GlassCast podcast. Inspire future partners by sponsoring a pod — or by sharing insights on industry trends and opportunities.

- + Sponsorship: Acknowledgment on the shows and in social media mentions
- + Featured: Your expert's 15-minute interview gets an exclusive episode, distributed on Spotify, YouTube, Apple Podcast and more

INVESTMENT	
Sponsor	2,500
Exclusive Interview	8,000





of listeners search for a product after hearing about it in a podcast (SEMRUSH)



PLUS! GLASSBUILD PODCAST STUDIO

For the first time ever, GlassBuild America is hosting the GlassBuild Podcast Studio. Sponsor this centrally located studio or be featured in episodes run during the high-traffic GlassBuild America industry event.

AVAILABLE ON:









GLASSBUILD AMERICA: THE GLASS, WINDOW & DOOR EXPO

SPONSORSHIP | WEB | EMAIL | CATALOG

Harness the power of the largest annual event in the Americas for the glass, window and door industries through exhibit space and sponsorships — plus ads in the show catalog, on GlassBuildAmerica.com and in the show's daily and weekly newsletters.

EXHIBIT SPACE

Connect with new customers and increase your sales by making personal connections. Network with prospective customers; showcase your equipment, products and services; and grow your brand awareness.



to see new products (TRADE SHOW LABS)

DATES

2025 NOV 4-6

Orange County
Convention Center
Orlando, Florida

2026 SEPT 23-25

Las Vegas Convention Center, West Halls Las Vegas, Nevada

INVESTMENT		PRIORITY RANKING	RAISE ENGAGEMENT
NGA and FGIA Members	28.20-39.75/sq ft*	Choose your exhibit space earlier	Maximize your impact and success by investing in multiple NGA
Non-members	31.70-44.75/sq ft*	with increased NGA investment	products (i.e., exhibit space, sponsorships, memberships, ads, etc.)



PRIMARY AUDIENCE:

Averaging 9K+ representatives from the entire glass, glazing, window and door supply chains, including:

COMMERCIAL

MANUFACTURERS 3	809
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	SUPPLIERS	31%
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SPECIFICATION

RESIDENTIAL







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*Total equals more than 100% due to attendees who choose multiple business categories.

*Depends on booth size. Pricing reflects 2025 rates

SPONSORSHIPS AND **CUSTOM ACTIVATIONS**

Build extra recognition and brand exposure with your logo appearing prominently at the event and in NGA's magazines and websites. Create even more memorability through custom options like show bags and aisle signs or by sponsoring educational programs and the After Party. And, extend your reach with the GlassBuild America Show Catalog and show issues of Glass Magazine and Window + Door, the only official publications of the event.



SPONSORSHIP OPPORTUNITIES Badge Lanyards 7,000 (exclusive) Show Bags 9,500+ (exclusive) Information Booth 4,000 (exclusive) 7,000 (exclusive) Badge Pickup Sponsorship Branded Charging Sticks 5,000 (exclusive) Registration Confirmation Package 6,000 **Exhibitor Locator Monitor** 1,500 each Lighted Kiosk Panel 2,750/panel 5,000 Main Aisle Carpet Logo Hydration Station 2,400 each Main Stage/Education starting at 3,000 starting at 4,000 GlassBuild After Party Games, Hospitality

+ CUSTOM SOLUTIONS

Tell us your show goals and we'll build a program to achieve them at GlassBuild. Custom sponsorships starting at \$6,000.



*Pricing reflects exhibitor rates. Non-exhibitor sponsorships and pricing available. Venue-specific options for Orlando to be released in May of 2025.





PLUS! GLASSBUILD **PODCAST STUDIO**

For the first time ever, GlassBuild America is hosting the GlassBuild Podcast Studio. Sponsor this centrally located studio or be featured in episodes run during the high-traffic GlassBuild America industry event.

AVAILABLE ON:





GLASSBUILDAMERICA.COM ADS

Generate more attention and leads with ads on GlassBuildAmerica.com. Your impactful display ads reach GlassBuild attendees before, during and after the event, keeping you top of mind.

PAGEVIEWS

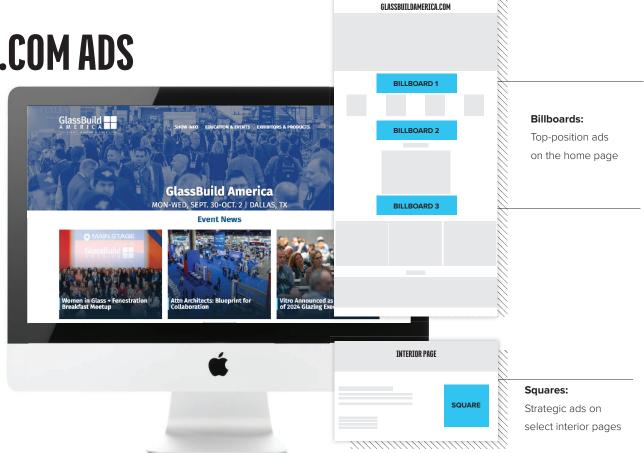
433,807(JULY-NOV 2023)

WEBSITE VISITORS

198,567

INVESTMENT*	1 X	2X
Billboard 1	1,095	995
Billboard 2	1,045	945
Billboard 3	985	895
Square (interior pages only)	1,025	925

^{*}Higher pricing during peak Sept-Nov season





GLASSBUILD DAILY & WEEKLY NEWSLETTER ADS

Engage your top prospects with display ads in the GlassBuild America Daily Newsletter, sent to current and past attendees all three days of the show. You're one of four featured companies.

+ PLUS

Gain extra traction with featured ads in two Glass Build Editions of the Glass Magazine Weekly and Window + Door Weekly newsletters. Emails deploy over two weeks pre-show for maximum awareness.

INVESTMENT	
Square 1	795
Square 2	755
Square 3	685
Square 4	650







GLASSBUILD SHOW CATALOG ADS

Stand out among 500+ exhibitors with a valuable resource attendees take home. Share your message with thousands of potential customers with a half, full or cover ad, or a fold-out insert.

INVESTMENT	
Cover 2	2,275
Cover 3	2,225
Cover 4	2,325
Fold-out Insert Sponsorship	2,060
Full Page	1,865
Half Horizontal	1,350
Catalog Combo Rate*	615

^{*}Save when you book a full-page in the Sept/Oct issue of Glass Magazine OR Window + Door Magazine





PLUS!

GLASSBUILD LISTING UPGRADES

Get top search placement, logos and enhanced product descriptions in the web version of the catalog. Two packages at \$750 and \$1,500. Note: These are not website or newsletter ads.

GLASSBUILD AMERICA SPONSORSHIP | WEB | EMAIL | CATALOG

WINDOW+ DOOR NGA

COMPREHENSIVE MULTICHANNEL MARKETING

Harness powerful tactics across multiple GlassBuild America campaigns to increase your prominence, trustworthiness, engagement and leads.

- **+ Sponsorships** for maximum brand recognition
- + Print Ads in GlassBuild America issues of Glass Magazine and/or Window + Door magazine
- + Web Ads on GlassBuildAmerica.com
- + Newsletter Ads in GlassBuild Daily & Glassbuild Weekly sent to past and present GlassBuild attendees
- + Catalog Ads in GlassBuild America's official show catalog, a valuable resource attendees take home
- + GlassBuild Podcast Studio sponsorship amplifies your expertise and name recognition during the event

INVESTMENT

Varies based on needs and goals

















GLAZING EXECUTIVES FORUM

Forge inroads and personal connections in the glazing and full-service glass world at this one-day conference, held in conjunction with GlassBuild America. Resonate with hundreds of attendees through tiered and tailored sponsorship opportunities.

NOV 4, 2025 **ORANGE COUNTY CONVENTION CENTER** ORLANDO, FL

INVESTMENT

	EXHIBITOR	NON EXHIBITOR
Bronze Sponsorship (5 available)	2,000	4,000
Silver Sponsorship (5 available)	4,000	6,000
Gold Sponsorship (exclusive)	7,500	9,500







CONTRACT GLAZIERS

NGA NATIONAL GIASS ASSOCIATION WITH GANNA



COMPANY EXECUTIVES



FULL-SERVICE GLASS COMPANIES





BUILDING ENVELOPE CONTRACTORS (BEC) CONFERENCE

Connect with 800+ top glazing contractors in search of business. Network to discover top prospects at this mix of educational presentations and tabletop displays. Expand your reach and retainability with exhibitor space and sponsorship opportunities that bolster your visibility and interactions with prospects.

MARCH 2-4, 2025 HORSESHOE & PARIS HOTEL | LAS VEGAS, NV

INVESTMENT	
Tabletop Display*	6,000
Take 5 Presentations (5 mins)	5,500
Case Study Presentations (8 mins)	15,000
Other Sponsorships	5,000+

*Limited availability; awarded on NGA investment ranking system. Sponsorships and tabletops are available exclusively to NGA member companies.





PRIMARY AUDIENCE:



CONTRACT GLAZIERS



FABRICATORS



) SUPPLIERS

JOIN US IN LAS VEGAS, NV





BLUEPRINT FOR COLLABORATION

Gain exclusive access to thought leaders from the entire glass and glazing industry in this private reception for the architectural community. Build connections and leave an impression by sponsoring exclusive opportunities that put your brand in the spotlight and spark meaningful engagement.

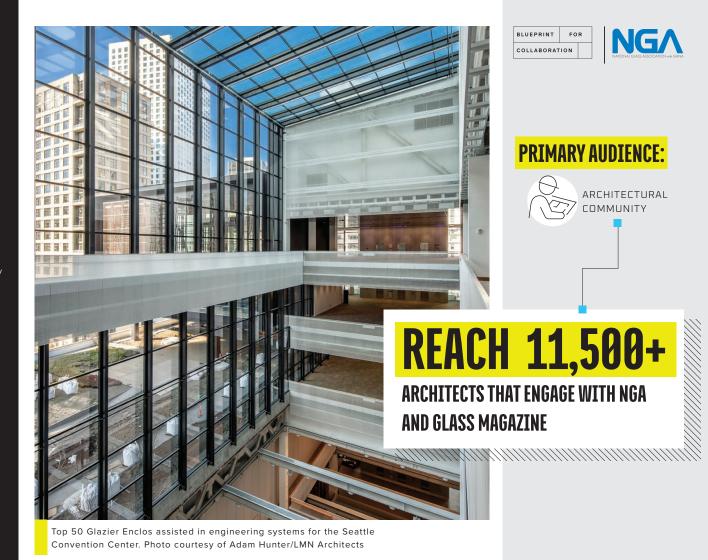
AT LIVE GLASSBUILD EVENT
NOV 4-6, 2025
ORANGE COUNTY CONVENTION CENTER
ORLANDO, FL

+ PRINT COVERAGE AND ONLINE EVENTS

INVESTMENT

Sponsorship

10.000



NGA GLASS CONFERENCES

Get recognized at the annual gathering of the brightest technical minds in the glazing and glass industry, where open work and new resource development are hot topics. Position your brand front and center through tiered sponsorship options that connect you with key decision-makers and industry innovators.

FEB 3-6, 2025 CARLSBAD, CA

INVESTMENT*

Silver Sponsorship	1,500
Gold Sponsorship	3,000
Platinum Sponsorship	5,000

*Sponsorship opportunities are exclusively available for NGA member companies.





PRIMARY AUDIENCE:



GLASS
MANUFACTURERS





SUPPLIERS



TECHNICAL LEADERS







ENGAGE, INSPIRE AND CONNECT TOGETHER

Your ideal customers in the glass and fenestration industry are actively searching for you. With the National Glass Association, you'll reach — and resonate with — them through powerful platforms and tailored opportunities that showcase your expertise and drive your business growth.

FOR MORE INFORMATION ON HOW TO GET STARTED, CONTACT THE NON-COMMISSIONED NGA SALES AND MARKETING CONSULTANT FOR YOUR REGION. LET'S MAKE YOUR BUSINESS STAND OUT.



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